







# IP Regulation, Al as a Job-Creating Force: 5 Takeaways at San Sebastián's European Conference

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Top executives, government leaders and international figures gathered during the San Sebastián Film Festival this Sunday to reflect on Spain's position within the European audiovisual industry and how to navigate a constantly evolving market.

The event, whose third edition was titled "Leading the Audiovisual of the Future," is held by Spain's Ministry for Digital Transformation and Public Service through the State Secretariat for Digitalization and Artificial In-

In her closing remarks, Secretary of State for Digitalization and Artificial Intelligence María González Veracruz said hosting the conference for a third year felt like the "consolidation of a space." "The work of everyone in this room is crucial to Spain being the most successful non-English audiovisual content producer in Europe," she added. "Above all, we are going to continue to invest. This is a moment of consolidation. It is difficult to understand new tools, but what we are doing is very powerful."

It's important to note that the conference took place just an hour after the European Producers Club (EPC) shared a statement highlighting their concerns over the recently proposed AgoraEU Regulation (2028-2034). The European Union program is proposed by the European Commission to support and promote culture and media. According to the EPC, the "new MEDIA strand raises serious concerns for the future of independent European audiovisual creation."

Key concerns include "weakened support for independent productions: the removal of the independence criterion; unclear budget and shifting priorities; open doors to non-European entities; and complex and opaque go-

vernance." A common line amongst these concerns is a threat to cultural sovereignty and the increasing dominat position of U.S. streamers. Although the EPC statement was not addressed directly during the conference, these issues were widely discussed, especially regarding cultural homogeneity, the increasingly digital behavior of young audiences, and the proliferation of AI programs developed by foreign countries.

Below, five main takeaways from the Conference:

#### Al: Create jobs, not replace them

As was to be expected, Al dominated much of the conversations at the conference. During a panel on new tendencies in the audiovisual sector. CEO at Professor Octopus Al Laboratory Carlos Fernández de Vigo, tried to appease some of the apprehensions by emphasizing artificial intelligence's potential to create jobs in the industry. "Thanks to AI, we have projects that are viable now that were not viable just a few years ago," he reiterated, stating that Al allows for the creation of new business models, "and therefore the creation of new jobs."

# No to cultural homogeneization

Lucía Recalde, Head of Creative Media Unit at the European Commission, gave a brief presentation of the recently finished Media Outlook Report for 2025. The new report showed how young audiences are increasingly concentrated within digital platforms. "And we know those aren't European," she emphasized, before showing numbers highlighting

that 70% of the Spanish market for streamers consists of non-European players such as Netflix, Disney and Amazon Prime Video. "The weight of American companies has grown in the last year while European companies have decreased," she alerted.

#### Spanish IP belongs to Spain

In what was perhaps the most applauded passage of the entire conference, the president of the Galician Audiovisual Cluster, Alfonso Blanco, reiterated that the most pressing issue within the Spanish industry today is creative rights retention. "We need a law that protects the creator and the product," he said, reiterating that other major European powerhouses such as France and the U.K have long-established regulations providing security for creatives when it comes to original IP, while Spain still lacks that sense of security. "We need to regulate the TV market," added Blanco. "We are one of the markets that faces the greatest difficulties in retaining IP rights. There is a fault in the system."

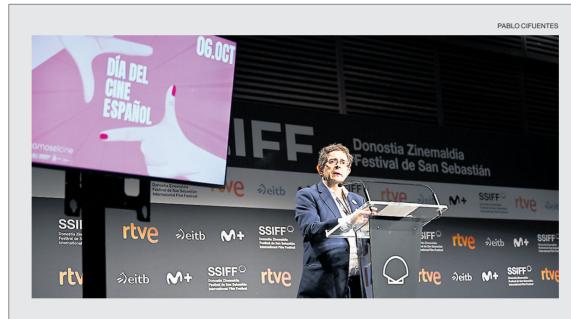
#### Talent is not enough: control distribution at home and internationally

Filmin co-founder José Antonio de Luna said the feeling is that players "always focus all their strategies on the raw material, which is creation. But we forget that if we don't get the content to an audience, it doesn't matter how much talent we have."

Recalde highlighted how research shows that "European cinema does not travel enough to other countries." Currently, only 44% of European films travel internationally. Within Spain's domestic exhibition market, U.S. films making up 20% of the offer but 60% of the box office, while European films make up 60% of the offer but only 31% of the box office.

# What is the European Model?

Helena Suárez Jaqueti, a partner at law firm ECIJA and founder of E-LAB, praised the co-production model as a way of exposing Spanish professionals to international expertise without requiring them to leave Spain, but pointed out that because different European Union countries have different legal guidelines for co-productions. Clara Ruipérez, director of legal content strategy at Movistar Plus+, emphasized that while film has seen a rise in co-productions in recent years, the model is still fairly difficult to realize within TV. "We'd love to be always open to [co-productions], but that is not the reality. [The model] is still missing a lot."



# LA INDUSTRIA TIENE UNA CITA EL 6 DE OCTUBRE

Ignasi Camós, director general del ICAA, presentó ayer en el Club de Prensa la quinta edición del Día del Cine Español, que contará con un programa especial para reconocer tanto el talento y la creatividad de los y las profesionales del sector como la fuerza de nuestro cine.

### **INDUSTRIA**

Diagnósticos feministas sobre la industria audiovisual actual TABAKALERA - SALA Z

08:45 - 14:45

#### A LA HORA DE PONER LA MESA YA NO ÉRAMOS CINCO / WE WERE NO LONGER FIVE

PRÍNCIPE, 7 I WIP LATAM

09:30 - 11:45

10:00 - 20:00

Zuzendaria: Esteban Hovos García. Juan Miguel Gelacio Ramírez

Ekoizpena: Selva Producciones, Chicamocha films, Andante Producciones, Redline Enterprises (Colombia – EEUU)

XIV. Foro de Coproducción Europa-América Latina MUSEO SANTELMO

Citas one-to-one con los proyectos seleccionados.

Mesa redonda: Invirtiendo en el futuro - Inteligencia Artificial y la nueva era del audiovisual MUSEO SAN TELMO – SALA DE ACTOS

Organizado por EGEDA (Entidad de Gestión de Derechos de los Producto-

10:30 - 11:30

Modera: Carlos Antón (Director de Desarrollo de Negocio, EGEDA) Participan: Ignacio Fernández-Vega (CEO, TBS - Tech Brand Stories), Clara Ruipérez (Directora de Estrategia Jurídica de Contenidos, Telefónica / Movistar+). Giancarlo Nasi (Productor audiovisual, promotor de un fondo de inversión en IA aplicada al audiovisual), Jaime Otero (VP of Partnerships, Parrot Analytics) y Alec Hernández (Creador en YouTube)

# **AGENDA**

Focus on Filipinas: mesa redonda MUSEO SAN TELMO - SALÓN DE ACTOS 12:00 - 13:00

Chicas tristes / Sad girls PRÍNCIPE, 2 I WIP LATAM

12:00 - 14:00

Dirección: Fernanda Tovar Producción: Colectivo Colmena, Martinishot Films. Potenza Producciones. Promenades Films (México - España - Francia)

#### **Aperitivo Focus on Filipinas** MUSEO SAN TELMO - CLAUSTRO

13:00 - 14:30

Cóctel de bienvenida para los y las diez profesionales del audiovisual filipino que asisten a San Sebastián con el objetivo de ampliar su red de contactos y aumentar sus oportunidades de coproducción con otros países de Europa y Latinoamérica.

#### XI. Ikusmira Berriak MUSEO SAN TELMO

13:00 - 18:00

Citas one-to-one con los proyectos seleccionados.

# **LOVERS SLEEP ALONE (WT)**

PRÍNCIPE, 2 I WIP EUROPA

15:30 - 17:30

Dirección: Massih Parsaei Producción: Filmfive GmbH, Filmuniversität Babelsberg Konrad Wolf

# **VEHA**

PRÍNCIPE, 2 I WIP EUROPA

18:00 - 20:00

Dirección: Elif Sözen **Producción:** Kalavara Film, Les Films d'ici, Red Sea Fund (Turquía - Francia - Arabia Saudita)

#### Andalucía, destino de cine. La Estrategia del Audiovisual Andaluz MUSEO SAN TELMO – SALÓN DE ACTOS 18:00 - 19:00

Una ocasión única para conocer de primera mano las ayudas, ventajas y facilidades para rodar en Andalucía, de la mano de los organismos e instituciones implicadas: Consejería de Presidencia, Interior, Diálogo Social y Simplificación Administrativa, Consejería de Cultura Conseiería de Turismo v Andalucía Exterior, Canal Sur Radio y Televisión, Clúster Audiovisual y de Contenidos Digitales de Andalucía y Andalucía Film

# Andalucía, destino de cine. Cóctel. SAN TELMO MUSEOA - KLAUSTROA

19:00 - 20:30

Happy hour organizado por Andalucía Film Commission.